

Message Text

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PAGE 01 STATE 025632

21
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 TRSE-00 AID-05 OMB-01

CIAE-00 INR-07 NSAE-00 /031 R

DRAFTED BY NEA/ARP:JPLYLE:LB
APPROVED BY NEA/ARP:FMDICKMAN
A/AID:WKENDRICK (IN DRAFT)
SER/CFS:RBROUGHAM
NE/ME/JC:JDLOUBERT

----- 019353

R 030018Z FEB 76
FM SECSTATE WASHDC
TO AMEMBASSY DOHA
INFO AMEMBASSY ABU DHABI
AMEMBASSY KUWAIT
AMEMBASSY MUSCAT

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E.O. 11652: N/A

TAGS: PFOR, QA, US, EFIN, EINV, TA

SUBJECT: BROADENING COUNTRY FINANCED TECHNICAL COOPERATION

REFS: (A) DOHA 090, (B) DOHA 097, (C) DOHA 114

1. PURPOSE OF THE LOUIS BERGER TEAM VISIT TO ADDRESSEE
POSTS IS TO GATHER DATA FOR AN ASSESSMENT OF THE MARKET
FOR US REIMBURSABLE TECHNICAL ASSISTANCE IN THE GULF.
TEAM WILL ALSO PERFORM THE USEFUL FUNCTION OF DISCUSSING
WITH HOST DEVELOPMENT/PLANNING OFFICIALS WHAT THE US HAS
TO OFFER IN THE AREA OF COUNTRY FINANCED TECHNICAL
ASSISTANCE. TEAM IS NOT EMPOWERED TO NEGOTIATE A
REIMBURSABLE TECHNICAL ASSISTANCE AGREEMENT.

2. EMBASSY'S REPORT THAT GOQ PREPARED TO CONCLUDE RE-
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IMBURSAPLE TECHNICAL ASSISTANCE AGREEMENT IN CONNECTION

WITH HIGH LEVEL VISIT TO DOHA INTERESTING TO DEPT/AID.
BECAUSE OF TIME PRESSURE, TEAM HANDCARRYING COPIES OF
REIMBURSABLE TECHNICAL ASSISTANCE AGREEMENTS CONCLUDED
WITH IRAN AND SAUDI ARABIA AND AIDE MEMOIRE CONCLUDED WITH
VENEZUELA AS MODELS FOR EMBASSY. SUGGEST PROPER TACK FOR
AMBASSY WOULD BE A PRELIMINARY DISCUSSION BETWEEN GOQ AND
AMBASSADOR TO DETERMINE IF GOQ PREPARED TO CONCLUDE

ASSISTANCE AGREEMENT ALONG LINES OF DRAFT AGREEMENT OR
AIDE MEMOIRE FORWARDED EMBASSY. IF EMBASSY WISHES TO
TAKE ADVANTAGE OF BERGER TEAM VISIT TO DOHA FOR
CONSULTATION AND ADVICE, TEAM GLAD TO ASSIST EMBASSY
IN ANY WAY IT CAN. HOWEVER, CONCLUSION AND SIGNATURE
OF ANY POSSIBLE AGREEMENT MUST AWAIT CIRCULAR 175
PROCEDURES IN WASHINGTON. IF GOQ INTEREST WARRANTS WE
ARE PREPARED TO SEEK THIS AUTHORITY.

3. SECRETARY SIMON'S SCHEDULE IN THE GULF COVERED IN
PREVIOUS MESSAGE.

4. RE REF-C, TEAM WILL BE ADVISED TO SCHEDULE ARRIVAL
AFTER MID-FEBRUARY FOR WEEK OR SO.

DECONTROL 06/01/76. INGERSOLL

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